# **PATTERN OF SHAREHOLDING**

As at June 30, 2019

| Number of shareholders | Size of holding of shares |         | Total shares held |  |
|------------------------|---------------------------|---------|-------------------|--|
|                        | From                      | То      | iotai shares helu |  |
| 155                    | 1                         | 100     | 5,756             |  |
| 1,111                  | 101                       | 500     | 534,422           |  |
| 301                    | 501                       | 1,000   | 251,295           |  |
| 241                    | 1,001                     | 5,000   | 556,347           |  |
| 81                     | 5,001                     | 10,000  | 657,109           |  |
| 50                     | 10,001                    | 15,000  | 599,724           |  |
| 35                     | 15,001                    | 20,000  | 631,609           |  |
| 22                     | 20,001                    | 25,000  | 496,086           |  |
| 12                     | 25,001                    | 30,000  | 329,113           |  |
| 9                      | 30,001                    | 35,000  | 286,124           |  |
| 11                     | 35,001                    | 40,000  | 420,312           |  |
| 7                      | 40,001                    | 45,000  | 297,309           |  |
| 14                     | 45,001                    | 50,000  | 680,532           |  |
| 9                      | 50,001                    | 55,000  | 474,816           |  |
| 3                      | 55,001                    | 60,000  | 176,510           |  |
| 2                      | 60,001                    | 65,000  | 121,750           |  |
| 1                      | 70,001                    | 75,000  | 70,772            |  |
| 4                      | 75,001                    | 80,000  | 314,291           |  |
| 1                      | 80,001                    | 85,000  | 80,500            |  |
| 6                      | 85,001                    | 90,000  | 528,860           |  |
| 4                      | 90,001                    | 95,000  | 370,051           |  |
| 10                     | 95,001                    | 100,000 | 999,357           |  |
| 1                      | 100,001                   | 105,000 | 105,000           |  |
| 5                      | 105,001                   | 110,000 | 538,488           |  |
| 3                      | 120,001                   | 125,000 | 370,910           |  |
| 2                      | 125,001                   | 130,000 | 252,825           |  |
| 2                      | 130,001                   | 135,000 | 266,890           |  |
| 3                      | 135,001                   | 140,000 | 411,267           |  |
| 1                      | 145,001                   | 150,000 | 149,008           |  |
| 3                      | 150,001                   | 155,000 | 457,205           |  |
| 2                      | 155,001                   | 160,000 | 317,400           |  |
| 2                      | 160,001                   | 165,000 | 326,040           |  |
| 1                      | 165,001                   | 170,000 | 167,410           |  |
| 2                      | 170,001                   | 175,000 | 341,950           |  |
| 1                      | 195,001                   | 200,000 | 200,000           |  |
| 1                      | 200,001                   | 205,000 | 204,925           |  |
| 2                      | 205,001                   | 210,000 | 415,317           |  |
| 1                      | 215,001                   | 220,000 | 219,755           |  |
| 1                      | 225,001                   | 230,000 | 227,670           |  |
| <u>·</u><br>1          | 240,001                   | 245,000 | 243,840           |  |
| 2                      | 250,001                   | 255,000 | 505,898           |  |

## **PATTERN OF SHAREHOLDING**

As at June 30, 2019

| Number of charakelders | Size of holding of shares |           | Tatal above tell  |  |
|------------------------|---------------------------|-----------|-------------------|--|
| Number of shareholders | From                      | То        | Total shares held |  |
| 1                      | 255,001                   | 260,000   | 259,119           |  |
| 1                      | 260,001                   | 265,000   | 264,300           |  |
| 1                      | 275,001                   | 280,000   | 278,358           |  |
| 1                      | 285,001                   | 290,000   | 285,436           |  |
| 1                      | 295,001                   | 300,000   | 300,000           |  |
| 3                      | 300,001                   | 305,000   | 904,622           |  |
| 2                      | 305,001                   | 310,000   | 616,663           |  |
| 1                      | 325,001                   | 330,000   | 327,548           |  |
| 1                      | 330,001                   | 335,000   | 332,852           |  |
| 1                      | 345,001                   | 350,000   | 347,260           |  |
| 1                      | 350,001                   | 355,000   | 354,370           |  |
| 2                      | 415,001                   | 420,000   | 832,304           |  |
| 1                      | 440,001                   | 445,000   | 442,364           |  |
| 1                      | 450,001                   | 455,000   | 452,850           |  |
| 2                      | 455,001                   | 460,000   | 915,909           |  |
| 1                      | 495,001                   | 500,000   | 500,000           |  |
| 1                      | 530,001                   | 535,000   | 532,846           |  |
| 1                      | 555,001                   | 560,000   | 557,500           |  |
| 1                      | 585,001                   | 590,000   | 588,229           |  |
| 1                      | 620,001                   | 625,000   | 623,201           |  |
| 1                      | 665,001                   | 670,000   | 670,000           |  |
| 1                      | 920,001                   | 925,000   | 922,511           |  |
| 1                      | 1,450,001                 | 1,455,000 | 1,451,747         |  |
| 1                      | 1,465,001                 | 1,470,000 | 1,465,343         |  |
| 1                      | 1,765,001                 | 1,770,000 | 1,768,307         |  |
| 1                      | 1,775,001                 | 1,780,000 | 1,775,068         |  |
| 1                      | 1,885,001                 | 1,890,000 | 1,885,205         |  |
| 1                      | 2,230,001                 | 2,235,000 | 2,234,528         |  |
| 1                      | 2,295,001                 | 2,300,000 | 2,299,072         |  |
| 1                      | 2,620,001                 | 2,625,000 | 2,622,600         |  |
| 1                      | 2,730,001                 | 2,735,000 | 2,733,351         |  |
| 1                      | 5,110,001                 | 5,115,000 | 5,110,425         |  |
| 1                      | 5,275,001                 | 5,280,000 | 5,279,569         |  |
| 2,163                  | ,- ,- ·                   | ,,        | 54,537,900        |  |

| Categories of shareholders | Number of<br>shareholders | Shares held | Percentage |
|----------------------------|---------------------------|-------------|------------|
|                            |                           |             |            |
| INDIVIDUALS                | 2062                      | 37,388,694  | 68.56      |
| FINANCIAL INSTITUTIONS     | 14                        | 752,057     | 1.38       |
| INVESTMENT COMPANIES       | 2                         | 929,119     | 1.70       |
| JOINT STOCK COMPANIES      | 14                        | 511,953     | 0.94       |
| MUTUAL FUND                | 11                        | 2,983,609   | 5.47       |
| CHARITABLE TRUSTS          | 5                         | 119,138     | 0.22       |
| OTHERS                     | 54                        | 9,230,730   | 16.93      |
| INSURANCE COMPANIES        | 1                         | 2,622,600   | 4.81       |
| Total                      | 2163                      | 54,537,900  | 100.00     |

| Categories of shareholders                            | Number of shareholders | Shares held | Percentage |
|---|------------------------|-------------|------------|
|   |                        |             |            |
| Directors, Chief Executive Officer,                   |                        |             |            |
| and their spouses and minor children *                | 10                     | 7,773,797   | 14.254     |
|   |                        |             |            |
| Associated Companies, Undertakings                    |                        |             |            |
| and related parties **                                | 4                      | 8,436,616   | 15.469     |
|   |                        |             |            |
| Banks, Development Financial Institutions,            |                        |             |            |
| Non Banking Financial Institutions                    | 14                     | 752,057     | 1.379      |
|   |                        |             |            |
| Shareholders holding 10 % or more voting interest *** | 1                      | 7,778,641   | 14.263     |
|   |                        |             |            |
| Joint Stock Companies                                 | 14                     | 511,953     | 0.939      |
|   |                        |             |            |
| Executives  | 4                      | 20,939      | 0.038      |

### **PATTERN OF SHAREHOLDING**

As at June 30, 2019

#### \* No. of Shares held by Directors, CEO and their spouses

| Dr. Manzoor H. Qazi                         | 1,465,343 | 2.687 |
|---|-----------|-------|
| Dr. Habib-Ur-Rahman                         | 456,589   | 0.837 |
| Mrs. Shahida Rahman W/o Dr. Habib-Ur-Rahman | 13,117    | 0.024 |
| Mr. Muhammad Zahid                          | 947,099   | 1.737 |
| Mr. Shafquat Ali Chaudhary                  | 1,768,307 | 3.242 |
| Mr. Qasim Farooq Ahmad                      | 2,053,426 | 3.765 |
| Dr. Samea Kauser Ahmad                      | 1,030,594 | 1.890 |
| Syed Ilyas Ahmed                            | 11,336    | 0.021 |
| Prof. Dr. Shoab Ahmed Khan                  | 11,336    | 0.021 |
| Dr. Mohammad Naseem Ansari                  | 16,650    | 0.031 |
|   |           |       |

#### \*\* Shares held by related parties

| Shifa Foundation                 | 571,052   | 1.047  |
|----------------------------------|-----------|--------|
| Tameer-e-Millat Foundation       | 7,778,641 | 14.263 |
| SIHL Employees' Gratuity Fund    | 76,923    | 0.141  |
| Shifa Tameer-e-Millat University | 10,000    | 0.018  |

#### Shareholders with 5 % or more voting interest

| Tameer-e-Millat Foundation*** | 7,778,641 | 14.263 |
|-------------------------------|-----------|--------|
| Mrs. Kulsoom Zaheer Ahmad     | 5,358,594 | 9.825  |
| Matthews Emerging Asia Fund   | 2,733,351 | 5.012  |